

## Message Text

CONFIDENTIAL

PAGE 01 OSLO 04261 011114Z

15

ACTION AGR-08

INFO OCT-01 EUR-12 ISO-00 EB-07 COME-00 TRSE-00 CIAE-00

INR-07 NSAE-00 L-03 DODE-00 /038 W

----- 066615

P R 010918Z SEP 76

FM AMEMBASSY OSLO

TO SECSTATE WASHDC PRIORITY 2388

INFO AMEMBASSY COPENHAGEN

AMEMBASSY MOSCOW

C O N F I D E N T I A L OSLO 4261

STATE PLEASE PASS AGRICULTURE FOR NOVOTNY

COPENHAGEN FOR TRAEGER

E.O. 11652: GDS

TAGS: EAGR ETRD NO

SUBJECT: SOVIET WHEAT PURCHASES

REF: COPENHAGEN 2785

1. FURTHER NEGOTIATIONS ON WHEAT OFFER DESCRIBED IN REFTEL WERE HELD IN OSLO AUGUST 25 BETWEEN LOYD'S TWO PARTNERS AND SOVIET OFFICIALS. PARTNERS LEFT COPY OF THEIR OFFER WITH EMBASSY BUT REQUESTED MATTER BE TREATED WITH UTMOST DISCRETION TO AVOID PUBLICITY AND TO ACCORD WITH USDA INSTRUCTIONS.

2. OFFER IS IN AUGUST 23, 1976 LETTER TO SOVIET EMBASSY COMMERCIAL REPRESENTATIVE IN NORWAY, V.D. ALEXEENKO, FROM PAUL RODNEY KIDDER, PRESIDENT, M-R-M, LTD., VADUZ, SWITZERLAND. TERMS AND CONDITIONS: QUOTE: QUANTITY: 300.000 METRIC TONS PER MONTH, FOR TWELVE MONTHS, COMMENCING SEPTEMBER, 1976. WE GIVE YOU THE OPTION, HOWEVER, TO DOUBL E THESE AMOUNTS DURING THE FIRST THREE MONTHS TO AVOID SHIPPING DELAYS BECAUSE OF WINTER FREEZE.

QUALITY: NORTHERN (2N OR 58 LB), MINIMUM 13-1/2 PERCENT PROTEIN,  
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 OSLO 04261 011114Z

MACIMUM 13-1/2 PER CENT MOISTURE, F.O. B. GREAT LAKES. AND MIDWESTERN

"HARD", KANSAS CITY EXCHANGE, F.O. B. GULF OF MEXICO.  
DELIVERY: AFTER SEPTEMBER 1ST, 1976, WITH MINIMUM OF 10 DAYS  
PRIOR NOTICE OF SHIPS DOCKING FOR LOADING TO BE GIVEN TO MR. RODNEY  
KIDDER, 307-A LEONIE ST., LAFAYETTE, LA. 70506.  
TERMS: PAYMENT ON PRESENTATION OF "MATE'S RECEIPTS FOR GRAIN  
F.O. B. YOUR SHIPS". SATISFACTORY PRIOR GUARANTEES IN THE FORM OF CAS  
H  
DEPOSITS IN A MUTUALLY AGREEABLE SWISS BANK SHALL HAVE BEEN MADE TO  
AVOID CANCELLATION OF CONTRACT BY EITHER PARTY.

PRICE: 143.68 U.S. DOLLARS PER METRIC TON F.O.B. GREAT LAKES  
FOR NORTHERN WHEAT, AND F.O.B. GULF OF MEXICO FOR MIDWESTERN "HARD"  
WHEAT.

AMOUNTS: F.O.B. GREAT LAKES:

AVAILABLE FIRST

3 MONTHS.

SEPTEMBER-1976 DELIVERY-3,000,000 BUSHELS

OCTOBER-1976 DELIVERY-3,000,000 BUSHELS

NOVEMBER-1976 DELIVERY-3,000,000 BUSHELS.

F.O.B. GULF PORTS:

SEPTEMBER-1976 DELIVERY-6,000,000 BUSHELS

OCTOBER-1976 DELIVERY-6,000,000 BUSHELS

NOVEMBER-1976 DELIVERY-6,000,000 BUSHELS

DECEMBER-1976 DELIVERY-6,000,000 BUSHELS. END

QUOTE

2. PARTNERSHIP CONSISTS OF LOYD, KIDDER AND MR. MUNEEER HAASEN, TUCSON  
,  
ARIZONA. THEY ARE INCORPORATING THEMSELVES AS QUOTE M-R-M, LTD. UNQUO  
TE  
IN VADUZ. KIDDER AND HAASEN LEFT OSLO FOR VADUZ ON AUGUST 25.

3. PARTNERS EXPECT RESPONSE FROM MOSCOW THROUGH SOVIET EMBASSY OSLO I  
N  
EARLY SEPTEMBER. RESPONSE WILL BE EITHER INVITATION TO FURTHER DISCUS  
-  
SION IN MOSCOW, OR REJECTION OF OFFER AND END OF NEGOTIATIONS.

4. BACKGROUND: LOYD WORKS FOR ELF OIL COMPANY, STAVANGER, ON ASSIGNME  
CONFIDENTIAL

CONFIDENTIAL

PAGE 03 OSLO 04261 011114Z

NT  
FROM KING-WILKINSON, INC., 3701 KIRBY DRIVE, HOUSTON, TEXAS.HIS EMPLO  
Y-  
MENT IN STAVANGER IS APPARENTLY UNRELATED TO HIS INTEREST IN SELLING  
WHEAT EXCEPT THAT IT LED TO HIS APPROACH TO THE SOVIETS THROUGH THE  
SOVIET EMBASSY IN OSLO. WHEN HE INITIALLY WANTED TO APPROACH THE SOVI  
ET  
IN MID-JULY, HE REQUESTED HELP OF THIS EMBASSY'S ASSISTANT NAVAL

ATTACHE, AFTER OBTAINING APPROVAL OF THE DEFENSE ATTACHE AND ENCOURAGEMENT OF THE COMMERCIAL ATTACHE, USED HIS PERSONAL ACQUAINTANCE WITH THE SOVIET MILITARY ATTACHE TO SET UP AUGUST 11 MEETING (REFTEL) WITH THE SOVIETS COMMERCIAL ATTACHE V/D. ALEXEENKO, AND TO ARRANGE AUGUST 25 MEETING. THE ASSISTANT NAVAL ATTACHE ATTENDED BOTH MEETINGS AS OBSERVER AND ENCOURAGED LOYD AND PARTNERS TO REPORT DEVELOPMENTS TO AMEMBASSY OSLO COMMERCIAL ATTACHE.

5. ON AUGUST 30 ATHE AMBASSADOR BECAME AWARE THAT THE ASSISTANT NAVAL ATTACHE HAD ACTUALLY ATTENDED THE MEETINGS. AT THAT POINT, BECUASE OF THE POSSIBLITY THAT THE SOVIETS MIGHT INTERPRET THE ATTACHE'S FACILITATIVE ROLE AS INDICATING USG INTEREST IN OR SANCTION FOR LOYD'S PROPOSAL, THE AMBASSADOR INSTRUCTED THE ATTACHE TO DISCONTINUE IMMEDIATELY HIS ROLE AS GO-BETWEEN AND OBSERVER.

6. EMBASSY REQUESTS ADVICE ON CREDENTIALS OF PARTNERS AND CONFIRMATION FROM DEPARTMENTS OF STATE AND AGRICULTURE THAT REPRESENTATIVE OF PELTRON HOLDING COMPANY HAS THEIR CLEARANCE TO SELL GRAIN AS LOYD AND PARTNERS ALLEGED (REFTEL).  
ANDERS

CONFIDENTIAL

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PROCUREMENT, WHEAT, NEGOTIATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 01 SEP 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GarlanWA  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976OSLO04261  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D760331-0964  
**From:** OSLO  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t197609102/aaaadjdv.tel  
**Line Count:** 136  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION AGR  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 76 COPENHAGEN 2785  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GarlanWA  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 31 DEC 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <31 DEC 2003 by GarlanWA>; APPROVED <03 FEB 2004 by GarlanWA>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SOVIET WHEAT PURCHASES  
**TAGS:** EAGR, ETRD, NO, UR  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006